

2010 Budget Approved by Council May 10, 2010
Audited income and expenses verified for 2009 by Kriens LaRose LLP

		2009 January - December Audited	2009 Budget	\$ Over Budget	2010 Budget Approved by Council	Budget \$ Change	Budget % Change
Income							
1	5010 · Full Members Dues	314,703.97	308,975.00	5,728.97	321,725.00	12,750.00	4.13%
2	5015 · Special Assessment	88,611.58	84,610.00	4,001.58	0.00	N/A	N/A
3	5020 · Associate Dues	21,241.00	23,880.00	(2,639.00)	24,480.00	600.00	2.51%
4	5021 · Associate Dues +7 Years	17,570.00	20,100.00	(2,530.00)	19,200.00	-900.00	-4.48%
5	5030 · Affiliate Leave of Absence Dues	2,850.59	4,180.00	(1,329.41)	3,740.00	-440.00	-10.53%
6	5033 · CSLA Share Revenue	106,862.83	105,415.00	1,447.83	105,370.30	-44.70	-0.04%
7	5040 · Application Fees	7,705.00	4,500.00	3,205.00	4,500.00	0.00	0.00
8	5041 · LARE Exam Fees	35,850.00	50,000.00	(14,150.00)	40,000.00	-10,000.00	-20.00%
9	5111 · AGM Sponsors	4,850.00	5,500.00	(650.00)	7,500.00	2,000.00	36.36%
10	5112 · AGM Registrations	6,046.26	9,500.00	(3,453.74)	9,500.00	0.00	0.00
11	5113 · SKI DAY Sponsors	14,335.00	10,000.00	4,335.00	10,000.00	0.00	0.00
12	5114 · SKI DAY Registrations	5,152.57	5,000.00	152.57	5,000.00	0.00	0.00
13	5115 · GOLF DAY Sponsors	17,205.00	15,000.00	2,205.00	17,500.00	2,500.00	16.67%
14	5116 · GOLF DAY Registrations	10,150.00	10,000.00	150.00	12,500.00	2,500.00	25.00%
15	5118 · LARE Manual revenue	1,164.28	1,000.00	164.28	1,000.00	0.00	0.00
16	5119 · Continuing Education Seminars	360.00	5,000.00	(4,640.00)	5,000.00	0.00	0.00
17	5120 · Investment interest	2,543.04	3,000.00	(456.96)	3,000.00	0.00	0.00
18	5121 · Post Dated Cheque Income	0.00	500.00	(500.00)	500.00	0.00	0.00
19	5122 · Service Charge	8,721.48	2,500.00	6,221.48	5,000.00	2,500.00	100.00%
20	5125 · Interest on Reserve Fund	1,838.72	0.00	1,838.72	0.00	0.00	0.00
21	5126 · Disposition of OALA Inventory	971.42	0.00	971.42	0.00	0.00	0.00
22	5240 · Advertising - Website	750.00	0.00	750.00	500.00	500.00	500.00%
23	5250 · Advertising Revenue - Ground	70,308.25	90,840.00	(20,531.75)	80,000.00	-10,840.00	-11.93%
24	5300 · Past Dues Collected	1,704.00	1,500.00	204.00	1,500.00	0.00	0.00
25	5350 · CSLA 75th Seed Loan Repayment	26,043.86	26,000.00	43.86	0.00	-26,000.00	-100.00%
26	5400 · Revenue C/F Previous Year	0.00	16,000.00	(16,000.00)	28,419.37	12,419.37	77.62%
27	4050 · Court Costs Recovered	15,000.00	0.00	15,000.00	0.00	0.00	0.00
28	7500 · CSLA 75th Anniversary	220,882.23	1,000.00	219,882.23	0.00	-1,000.00	-100.00%
29	Total Income	1,003,421.08	804,000.00	199,421.08	705,934.67	-13,455.33	-1.67%

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Expense							
30	6000 · CSLA Dues Share paid to CSLA	107,056.16	105,415.00	1,641.16	105,370.30	-44.70	-0.04%
31	6001 · Landscapes / Paysages	17,200.00	18,000.00	(800.00)	18,000.00	0.00	0.00%
32	6003 · Visa Service Charge	7,516.83	9,000.00	(1,483.17)	7,500.00	-1,500.00	-16.67%
33	6004 · Uncollected Dues	0.00	1,500.00	(1,500.00)	1,500.00	0.00	0.00%
34	6005 · MasterCard Service Charge	2,573.11	1,000.00	1,573.11	2,500.00	1,500.00	150.00%
35	6006 · Amex Service Charge	(97.45)	0.00	(97.45)	0.00	0.00	N/A
36	6007 · Replenish Reserve Fund - Special Assessment	88,611.58	84,610.00	4,001.58	0.00	-84,610.00	-100.00%
37	6008 · Replenish Reserve Fund - Interest on Reserve Fi	1,838.72	0.00	1,838.72	0.00	0.00	N/A
38	6007 · Replenish Reserve Fund - Court Cost Recovery	15,000.00	0.00	15,000.00	0.00	0.00	N/A
39	6008 ·HST Expense				13,000.00	13,000.00	N/A
40		239,698.95	219,525.00	20,173.95	147,870.30	(71,654.70)	-32.64%
41		Actual Funds Available for 2001 Programs and Operations			558,064.37	for info only	
6011 · Administrative Support							
42	6018 · Furnishing & Equipment	8,828.67	10,000.00	(1,171.33)	5,000.00	-5,000.00	-50.00%
43	6020 · Insurance	2,797.32	4,000.00	(1,202.68)	4,000.00	0.00	0.00%
44	6021 · Equipment Leasing & Servicing	13,961.25	12,000.00	1,961.25	14,000.00	2,000.00	16.67%
45	6022 · Supplies	22,529.24	10,000.00	12,529.24	12,000.00	2,000.00	20.00%
46	6023 · Accomodation	28,680.42	34,000.00	(5,319.58)	30,000.00	-4,000.00	-11.76%
47	6024 · Bank charges	4,139.58	1,500.00	2,639.58	1,500.00	0.00	0.00%
48	6025 · Postage & Courier	11,223.35	12,000.00	(776.65)	12,000.00	0.00	0.00%
49	6027 · Telephone and Internet	8,385.95	8,000.00	385.95	8,000.00	0.00	0.00%
50	6028 · Contract IT Staff	11,036.19	10,000.00	1,036.19	10,000.00	0.00	0.00%
51	6030 · Salaries Staff	104,047.55	120,000.00	(15,952.45)	142,365.00	22,365.00	18.64%
52	6031 · Employee Benefits	12,651.09	12,000.00	651.09	14,000.00	2,000.00	16.67%
53	6035 · Depreciation	2,471.89	2,600.00	(128.11)	2,600.00	0.00	0.00%
54	Total 6011 · Administrative Support	230,752.50	236,100.00	(5,347.50)	255,465.00	19,365.00	8.20%

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6029 - Governance						
55 6032 - OALA Administrator	1,606.49	2,500.00	(893.51)	1,500.00	-1,000.00	-40.00%
56 6040 - Council Meetings	14,673.64	8,000.00	6,673.64	9,000.00	1,000.00	12.50%
57 6046 - Strategic Planning	729.50	13,000.00	(12,270.50)	500.00	-12,500.00	-96.15%
58 6050 - Legal Counsel	4,120.42	2,000.00	2,120.42	4,000.00	2,000.00	100.00%
59 6052 - LARE Task Force	0.00	1,000.00	(1,000.00)	1,000.00	0.00	0.00%
60 6053 - Financial Audit	4,300.00	5,000.00	(700.00)	5,000.00	0.00	0.00%
61 6066 - LARE Exams & Expenses	49,737.19	65,000.00	(15,262.81)	50,000.00	-15,000.00	-23.08%
62 Total 6029 - Governance	75,167.24	96,500.00	(21,332.76)	71,000.00	-25,500.00	-26.42%
6041 - Broadening Awareness						
63 6043 - President, Officers	4,767.33	8,000.00	(3,232.67)	7,000.00	-1,000.00	-12.50%
64 6090 - Events Promotion	0.00	7,000.00	(7,000.00)	8,000.00	1,000.00	14.29%
65 6091 - Website Hosting	2,400.00	3,000.00	(600.00)	3,000.00	0.00	0.00%
66 6095 - OALA Marketing	10,152.69	10,000.00	152.69	500.00	-9,500.00	-95.00%
67 6096 - Media Relations	0.00	3,000.00	(3,000.00)	500.00	-2,500.00	-83.33%
68 6190 - Business Guide	0.00	500.00	(500.00)	500.00	0.00	0.00%
69 6191 - OALA Brochure	0.00	5,000.00	(5,000.00)	500.00	-4,500.00	-90.00%
70 6192 - LARE Manual	614.52	1,000.00	(385.48)	1,000.00	0.00	0.00%
71 6200 - Issues and Policies	0.00	2,000.00	(2,000.00)	500.00	-1,500.00	-75.00%
Total 6041 - Broadening Awareness	17,934.54	39,500.00	(21,565.46)	21,500.00	-18,000.00	-45.57%
6049 - Affirming Membership Value						
72 6045 - CSLA Board Delegate	2,533.63	3,500.00	(966.37)	3,000.00	-500.00	-14.29%
73 6210 - Ground LA Quarterly	78,791.19	80,325.00	(1,533.81)	86,000.00	5,675.00	7.07%
74 6211 - Sales Commission - Ground	10,732.01	7,100.00	3,632.01	0.00	-7,100.00	-100.00%
75 6218 - Ground Editor	20,000.00	20,000.00	0.00	20,000.00	0.00	0.00%
76 6219 - CSLA 75th Anniversary	204,714.83			0.00	0.00	N/A
77 6220 - Annual General Meeting	13,566.72	15,000.00	(1,433.28)	15,000.00	0.00	0.00%
78 6225 - Annual Report	1,000.00	1,500.00	(500.00)	1,000.00	-500.00	-33.33%
79 6250 - Memorials, Honours, Awards	1,636.02	3,000.00	(1,363.98)	2,000.00	-1,000.00	-33.33%
80 6401 - SKI DAY Expense	9,759.82	10,000.00	(240.18)	10,000.00	0.00	0.00%
81 6402 - GOLF DAY expense	24,015.80	25,000.00	(984.20)	25,000.00	0.00	0.00%
82 6403 - Continuing Education	120.00	6,000.00	(5,880.00)	3,000.00	-3,000.00	-50.00%
83 6406 - Social Committee			0.00	2,000.00	2,000.00	0.00%
84 6405 - Editorial Board	1,772.52	3,250.00	(1,477.48)	2,000.00	-1,250.00	-38.46%
85 6407 - Special Projects				3,599.37	3,599.37	0.00%
86 7275 - Chapters	1,779.83	2,000.00	(220.17)	1,000.00	-1,000.00	-50.00%
87 Total 6049 - Affirming Membership Value	370,422.37	176,675.00	193,747.37	173,599.37	-3,075.63	-1.74%

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6059 - Being More Inclusive						
88	6060 - Examining Board	2,072.21	1,200.00	872.21	2,000.00	800.00 66.67%
89	6061 - CLARB Membership Fee	7,999.34	6,500.00	1,499.34	4,000.00	-2,500.00 -38.46%
90	6062 - CLARB Delegate	1,623.41	3,500.00	(1,876.59)	2,000.00	-1,500.00 -42.86%
91	6070 - New Member Documentation	2,963.52	3,000.00	(36.48)	3,000.00	0.00 0.00%
92	6080 - Associates	387.22	1,500.00	(1,112.78)	1,500.00	0.00 0.00%
93	7000 - Library	2,480.41	1,500.00	980.41	2,000.00	500.00 33.33%
94	Total 6059 - Being More Inclusive	17,526.11	17,200.00	326.11	14,500.00	-2,700.00 -15.70%
6498 - Education - Advocacy						
95	6500 - Student Scholarship	4,500.00	3,000.00	1,500.00	3,000.00	0.00 0.00%
96	6525 - Student Outreach	0.00	1,000.00	(1,000.00)	500.00	-500.00 -50.00%
97	6550 - High School Outreach	0.00	500.00	(500.00)	500.00	0.00 0.00%
98	6600 - Lecture Sponsorship	9,000.00	3,000.00	6,000.00	3,000.00	0.00 0.00%
99	6650 - University Special Projects			0.00	4,000.00	4,000.00 N/A
100	6700 - Endowment Gifts	10,000.00	10,000.00	0.00	10,000.00	0.00 0.00%
101	7025 - Students	0.00	1,000.00	(1,000.00)	1,000.00	0.00 0.00%
102	Total 6498 - Education - Advocacy	23,500.00	18,500.00	5,000.00	22,000.00	3,500.00 18.92%
103	Total Expense	975,001.71	804,000.00	171,001.71	705,934.67	-98,065.33 -12.20%
104	Net Income	28,419.37	0.00	28,419.37	0.00	N/A